



LATITUDE TREE HOLDINGS BERHAD

(302829-W)

NOTES TO THE QUARTERLY REPORT – 30 SEPTEMBER 2014

A1. BASIS OF PREPARATION

The interim financial report is unaudited and have been prepared in accordance with the requirements of FRS 134: Interim Financial Reporting and Chapter 9 paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad and should be read in conjunction with the Group's audited financial statements for the year ended 30 June 2014.

The accounting policies and presentation adopted for this interim financial report are consistent with those adopted in the audited financial statements for the financial year ended 30 June 2014 except for the changes in accounting policies and presentation resulting from the adoption of relevant FRSs, Amendment to FRSs and IC Interpretations that are effective for the financial periods beginning on 1 July 2014.

The adoption of relevant FRSs, Amendment to FRSs and IC Interpretations are not expected to have any significant financial impact on the financial statements of the Group.

A2. AUDITORS' REPORT ON PRECEDING ANNUAL FINANCIAL STATEMENTS

The latest audited financial statements for the financial year ended 30 June 2014 were not subject to any qualification.

A3. UNUSUAL ITEMS AFFECTING ASSETS, LIABILITIES, EQUITY, NET INCOME OR CASH FLOWS

There were no items affecting assets, liabilities, equity, net income or cash flows that were unusual because of their nature, size or incidence for the current quarter and financial period ended 30 September 2014.

A4. VALUATION OF PROPERTY, PLANT & EQUIPMENT

There was no revaluation of properties of the Group during the financial period ended 30 September 2014.



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A5. TAXATION

The taxation of the Group for the financial period under review was as follows:-

	Individual Quarter		Cumulative Quarter	
	30.9.2014	30.9.2013	30.9.2014	30.9.2013
	RM'000	RM'000	RM'000	RM'000
Current tax expense				
Malaysian	-	-	-	-
Overseas	1,692	2,251	1,692	2,251
Total	1,692	2,251	1,692	2,251
Deferred tax expense				
Malaysian	-	-	-	-
Overseas	-	-	-	-
Total	-	-	-	-
	1,692	2,251	1,692	2,251

A6. CHANGES IN THE COMPOSITION OF THE GROUP

There was no change to the composition of the Group in the quarter ended 30 September 2014.

A7. SUBSEQUENT EVENTS

There were no material events subsequent to the end of the current quarter that would have impact on the result that had been reflected in the quarter under review except for the following:

On 8 October 2014, Uptown Promenade Sdn. Bhd. and Rhong Khen Industries Sdn. Bhd., wholly-owned subsidiaries of the Company have executed a Sales and Purchase Agreement ("SPA") with Hai Ming Industries Sdn. Bhd. and a Supplementary SPA with l'Kranji Industries Sdn. Bhd., companies incorporated in Malaysia respectively to acquire a freehold industrial land held under Lot 765, Jalan Haji Sirat, Off Jalan Meru, 42100 Klang, Selangor comprising a 3-storey office building, a single storey factory building and ancillary buildings erected thereon ("Property") and all machinery and machinery parts excluding forklifts and lorries in the Property ("Machinery") for total cash consideration of RM19,000,000 and RM3,000,000 respectively.

On 9 October 2014, the Company obtained official revocation of PT Latitude Tree's tax identification from Tax Office of Republic of Indonesia. On even date, the winding up process of PT Latitude Tree has been completed.



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A8. CHANGES IN EQUITY AND LONG TERM DEBTS

There were no changes in equity and long term debts for the current quarter ended 30 September 2014.

A9. BORROWINGS AND DEBTS SECURITIES

Details of the Group's borrowings were as follows:

	Total (RM'000)	RM equivalents of amount denominated in foreign currency included in the borrowings (RM'000)
Long Term Liabilities		
Unsecured :		
Long term loans	-	-
Portion repayable within twelve months	-	-
Secured :	-	-
Long term loans	11,987	3,943
Portion repayable within twelve months	(5,611)	(3,925)
Total Long Term Liabilities	6,376	18
Short Term Liabilities		
Unsecured :		
Current portion of long term loans	-	-
Short term loans	-	-
Secured :		
Current portion of long term loans	5,611	3,925
Short term loans	67,706	60,784
Bank overdrafts	1,434	916
Total Short Term Liabilities	74,751	65,625



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A10. REALISED AND UNREALISED PROFITS/LOSSES

The breakdown of the retained earnings of the Group as at 30 June 2014 and 30 June 2013 are as follows:

	As at end of current quarter 30.6.14 RM'000	As at end of preceding financial year 30.6.14 RM'000
Total retained earnings of Latitude Tree Holdings Berhad and its subsidiaries:		
- Realised	230,790	216,526
- Unrealised	1,756	(719)
	<u>232,546</u>	<u>215,807</u>
Less: Consolidation adjustments	(15,927)	(15,836)
Total group retained earnings	<u>216,619</u>	<u>199,971</u>

The determination of realised and unrealised profits is compiled based on Guidance of Special Matter No. 1, *Determination of Realised and Unrealised Profits or Losses in the Context of Disclosure Pursuant to Bursa Securities Listing Requirements*, issued by the Malaysian Institute of Accountants on 20 December 2010.

The disclosure of realised and unrealised profits above is solely for the purposes of complying with the disclosure requirements stipulated in the directive of Bursa Securities and should not be applied for any other purposes.

A11. FINANCIAL INSTRUMENTS - DERIVATIVES

As at 30 September 2014, the outstanding derivative financial instrument, which have been entered into by the Group are as follows:

	Contract Value	Fair Value	Changes in Fair Value Gain/(Loss)
	RM'000	RM'000	RM'000
<u>Foreign Currency Contracts</u>			
US dollar - less than 1 year	6,223.9	6,214.0	(9.9)

The Group's derivatives are principally in respect of forward foreign currency contracts used to hedge its foreign currency sales.

Derivative financial assets and liabilities are initially recognised, and subsequently measured at fair value. The fair value of the foreign currency contracts is determined using a forward market rate at the end of report period and changes in the fair value are recognised in statement of comprehensive income.



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Credit Risk

The above financial instruments were executed with creditworthy financial institutions in line with the Group's policy.

Cash requirements

The Group will fund the cash requirements of these derivatives from its net cash flow from operating activities when the payments fall due.

A12. CHANGES IN MATERIAL LITIGATION

There was no material litigation or any pending material litigation since the date of the last annual statement of financial position until 27 November 2014.

A13. SEGMENTAL INFORMATION

The Group's primary business segment, including its overseas subsidiaries is that of the manufacture and sale of wooden furniture and components.

Business segmental information has not been prepared as the Group's revenue, operating profit, assets and liabilities, capital expenditure, depreciation and amortisation and non-cash expenses are mainly confined to one business segment.

Geographical segments

The Group's business segment operates principally in Malaysia, Vietnam, Singapore and Thailand.

In presenting information on the basis of geographical segments, segment revenue and (loss)/profit before taxation, segment assets and capital expenditure were based on the geographical location of assets.

The segment information for the current year-to-date was as follows:

RM'000	MALAYSIA	VIETNAM	THAILAND	OTHERS	GROUP
TOTAL REVENUE	32,762	141,002	7,237	1,305	182,306
INTER-SEGMENT REVENUE	(5,107)	-	(1,455)	-	(6,562)
EXTERNAL REVENUE	27,655	141,002	5,782	1,305	175,744
PROFIT BEFORE TAXATION	2,253	14,844	970	419	18,486



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A14. SIGNIFICANT RELATED PARTY TRANSACTIONS

Transacting Parties	Related Party	Nature of Interest	Nature of Transaction	Current Quarter ended 30.9.2014 RM'000	Current Year To Date 30.9.2014 RM'000
GHCL and the LTHB Group	Mr. Yek Siew Liong and Konsortium Kontrek Sdn Bhd	GHCL is a 85.00% owned subsidiary of LTHB. Mr. Yek Siew Liong, a director and substantial shareholder of LTHB holds 27.78% equity interest in GHCL via Konsortium Kontrek Sdn Bhd	Purchases of raw materials and supplies, laminated boards and furniture components by the LTHB Group from GHCL.	1,455	1,455

ADDITIONAL INFORMATION REQUIRED BY MAIN MARKET LISTING REQUIREMENT (APPENDIX 9B)

B1. MATERIAL CHANGE IN PROFIT BEFORE TAXATION COMPARED TO IMMEDIATE PRECEDING QUARTER

RM Million	30.9.2014	30.6.2014
Revenue	175.7	142.8
Gross profit	26.2	20.3
Profit before taxation	18.5	10.3

Revenue

For the quarter under review, the Group's revenue surged by 23.0% to RM175.7 million as compared to the preceding quarter of RM142.8 million. The substantial increase was mainly attributable to the followings:

- higher orders received in the quarter under review;
- strengthening of US Dollar against Ringgit Malaysia; and
- overall higher production output by the Group in current quarter as compared to preceding quarter as the Company's subsidiary, Latitude Tree Vietnam Joint Stock Company ("LTV") had shut-down its manufacturing facilities by 8 days as a result of riots in Vietnam. This has resulted in a loss of 8 production days and consequentially delays in delivery to customers.



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Gross profit

The Group has recorded higher gross profit from RM20.3 million in the preceding quarter to RM26.2 million in current quarter, representing an increase of 29.1%. The significant increase was in line with the increase in revenue and also mainly attributable to the followings:

- higher orders received of better margin products;
- strengthening of US Dollar against Ringgit Malaysia; and
- improved productivity.

Profit before taxation (“PBT”)

The Group has recorded an increase in PBT from RM10.3 million in preceding quarter to RM18.5 million in current quarter. The substantial increase in PBT was mainly attributable to the followings:

- in line with the substantial increase in gross profit due to better gross profit margin;
- lower finance costs due to decrease in total bank borrowings; and
- increase in realised and unrealised foreign exchange gains.

B2. REVIEW OF PERFORMANCE

RM Million	30.9.2014	30.9.2013
Revenue	175.7	177.1
Gross profit	26.2	29.9
Profit before taxation	18.5	20.7

Revenue

The Group recorded revenue of RM175.7 million for the quarter ended 30 September 2014 (“Q1FY2015”), representing a slight decrease of 0.8% as compared to the corresponding quarter ended 30 September 2013 (“Q1FY2014”) of RM177.1 million. The slight decrease was mainly due to weakening of US Dollar against Ringgit Malaysia by 1.4%.

Gross profit

Gross profit of the Group amounted to RM26.2 million in Q1FY2015, representing a decrease of 12.4% from RM29.9 million in Q1FY2014. The decrease was mainly attributable to the followings:

- weakening of US Dollar against Ringgit Malaysia by 1.4%;
- increase in material cost ranging from 2% to 10%; and
- higher labour costs due to upward revision of national minimum wages in Vietnam.



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Profit before taxation (“PBT”)

PBT of the Group amounted to RM18.5 million in Q1FY2015, representing a decrease of 10.6% from RM20.7 million in Q1FY2014. The decrease in PBT was mainly due to the decrease in gross profit.

B3. PROFIT FOR THE PERIOD

Profit for the period is arrived at after crediting/(charging) :-

	Individual quarter ended		Cumulative quarter ended	
	30.9.14	30.9.13	30.9.14	30.9.13
	RM'000	RM'000	RM'000	RM'000
Interest income	(231)	(230)	(231)	(230)
Interest expense	684	981	684	981
Depreciation and amortization	4,409	4,127	4,409	4,127
Loss/(gain) on disposal of property, plant and equipment	78	(10)	78	(10)
Unrealised foreign exchange gain	(1,087)	(1,668)	(1,087)	(1,668)
Realised foreign exchange loss	60	215	60	215
Loss/(gain) on derivatives	219	(125)	219	(125)

B4. CORPORATE PROPOSAL

There were no other corporate proposals announced during the quarter ended 30 September 2014.

B5. SEASONAL OR CYCLICAL FACTORS

The Group operation is seasonal in nature whereby the turnover for the first three months of a calendar year is slightly lower due to long festive holidays which fall on the first quarter of the calendar year and also the lower demand in the United States which normally slows down after Christmas and New Year.



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B6. CURRENT YEAR PROSPECT

In view of the uncertainty of the global economy, the Group will continue to take a cautious approach in its business strategy especially in managing rising labour costs.

Continuous efforts will also be taken to strengthen its operations in order to improve productivity and to maximise its profit margin.

Barring unforeseen circumstances, the Board is confident that the Group will continue to remain profitable for the financial year ending 30 June 2015.

B7. VARIANCE BETWEEN ACTUAL RESULT AND FORECAST PROFIT OR PROFIT GUARANTEE

The Group did not issue any profit forecast or profit guarantee for the quarter ended 30 September 2014.

B8. DIVIDEND

The Company has declared a final tax exempt dividend of 8.5 sen per share for the financial year ended 30 June 2014 subject to shareholders' approval at the forthcoming Annual General Meeting.

The Board of Directors did not recommend any interim dividend for the current quarter ended 30 September 2014.

B9. EARNINGS PER SHARE

Basic EPS	Individual Quarter		Cumulative Quarter	
	30.6.14	30.6.13	30.9.14	30.9.13
Net profit attributable to equity holders of the Company (RM'000)	16,648	14,604	16,648	14,604
Weighted average no. of shares ('000)	97,207.5	97,207.5	97,207.5	97,207.5
Basic EPS (sen)	17.13	15.02	17.13	15.02



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B10. CAPITAL COMMITMENTS

Capital commitments for property, plant and equipment not provided for in the financial statements as at 30 September 2014 were as follows:

	RM'000
Authorised by Directors and contracted	20,978
Authorised by Directors and not contracted	-
	20,978